

## **COMPANY PROFILE**

**Amigos Technologies** is a leading provider of **hand held system solutions. Since 2016**, we offer our various ranges of products under the umbrella of **our brand "AMIGOS".** Amigos serves customers in the area of electronic billing / ticketing machine, daily deposit scheme machines, and cash collection machines. The AMIGOS range of products are developed and **manufactured.** 

We have the expertise and contacts internationally to source various Electronic, Electrical, Instrumentation Equipments, Specialised Materials, for Defence Organizations

Additionally we are the largest player in 'Electricity Discoms for Spot Billing Machines' with installations in WBSEB [West Bengal State Electricity Board], MPSEDCL [Madhya Pradesh State Electricity Discom company ltd], DVVNL [Dakshin Vidyut Vitran Nigmam Ltd] and Co-Opp Bank sector with more than 10,000 installations across 5 states of Maharashtra, Gujarat, Goa, Karnataka and West Bengal.

The company has posted the turnover of Rs.5cr for the financial year 17-18 and achieved its 14<sup>th</sup> consecutive year of double digit earning growth.

The success of the company is contributed with the continuous efforts of more than 13 plus personnel including its own employees, dealers, partners and their field staff with a pan India presence. We have perfected and leveraged our innovative technology, strong customer relationships and broad geographic presence to meet the diverse and changing needs of our customers.

## Applications of AMIGOS

- Banking [Pigmy collection, Chit fund, Loan collection, Recurring deposits, NBFC collection etc...]
- Electronic ticketing [Bus ticketing, Entry fee, Games ticketing, Petrol pump etc...]
- Pay and Park [Airport, Shopping mall, Multiplex, Public parking space etc...]
- Toll tax collection [National Highway, BOT roads etc...]
- Spot Billing Machines [Electricity Billing, Water Billing, etc...]
- Stock order booking [Van Distribution] [FMCG Distributors, Traders etc...]
- Micro Finance [Self help group, Business correspondent, Public Distribution Scheme etc...]



## AMIGOs Strengths:

- Diversified product lines
- Experience in implementing large projects with Govt. agencies.
- Balanced business model
- Committed to growth & financial performance
- Marketing support
- Deeply rooted in Market
- Complete customise solution.

## Handheld – Market Potential.

In India with penetration of Information and communication Technology many private and government enterprises are implementing handheld devices for tracking, ticketing, identification, authentication, micro finance & micro banking, public distribution system, ADHAR linked schemes, retail & sales, automation, m-Commerce, e-Governance, last mile data collection system, etc...

These machines are also popularly used by retail customer in areas such as pay n park, Amusements park tickets, cable billing etc...

As per the latest data released by Govt. Agencies Indian market will be having requirement of 1 million no of machines of handheld devices to be used in different Government projects such as Financial inclusion, Public Distribution Scheme, MNREGA payments, e-chalan, and in private domain such as tax collection, ticketing, pay & park etc...

"Integrity" is the core of every activity at 'Amigos Technologies.' a carefully structured corporate policy and strong internal controls ensure the highest standards of products and professional behaviour at all levels.

Amigos Technologies. through its various products and innovative applications can help you restructure and optimize your business which brings for you increased efficiency and more profits.